

Yearwise Financial Highlights

	2008	2007	2006	2005	2004	2003
	(Rupees in thousands)					
BALANCE SHEET						
Fixed assets - Property, plant and equipment	82,390	59,498	58,031	39,487	48,510	40,874
Long term loans & security deposits	5,652	2,245	2,504	1,762	1,943	1,840
Current assets	540,164	512,929	408,902	294,053	240,545	192,763
Current liabilities	239,983	253,603	206,853	121,278	145,756	132,480
	300,181	259,326	202,049	172,775	94,789	60,283
	<u>388,223</u>	<u>321,069</u>	<u>262,584</u>	<u>214,024</u>	<u>145,242</u>	<u>102,997</u>
Equity	379,059	317,019	256,310	211,151	140,373	99,924
Long term deposits	2,355	2,207	2,132	2,367	1,664	1,262
Deferred liability	6,809	1,843	4,000	186	2,500	-
Liabilities against assets subject to finance lease	-	-	142	320	705	1,811
	<u>388,223</u>	<u>321,069</u>	<u>262,584</u>	<u>214,024</u>	<u>145,242</u>	<u>102,997</u>
PROFIT AND LOSS ACCOUNT						
Gross turnover	1,383,181	1,159,043	943,097	744,675	654,200	609,899
Less : Sales tax & SED	214,120	169,022	139,483	97,265	89,366	82,155
Trade discount	83,688	77,513	54,252	62,004	48,701	36,941
	297,808	246,535	193,735	159,269	138,067	119,096
Net turnover	1,085,373	912,508	749,362	585,406	516,133	490,803
Cost of sales	710,733	541,205	439,261	334,840	285,094	279,976
Gross profit	374,640	371,303	310,101	250,566	231,039	210,827
Distribution and marketing expenses	(216,137)	(217,618)	(168,896)	(124,889)	(112,379)	(90,666)
Administrative expenses	(18,168)	(17,347)	(14,233)	(14,294)	(15,434)	(9,613)
Other operating expenses	(21,215)	(10,664)	(9,014)	(7,959)	(7,247)	(7,360)
Other operating income	24,325	8,220	8,953	4,103	1,380	1,252
Financial charges	(1,636)	(1,500)	(1,577)	(1,456)	(1,125)	(1,706)
Profit before taxation	141,809	132,394	125,334	106,071	96,234	102,734
Taxation	(44,991)	(45,019)	(44,687)	(35,293)	(31,214)	(33,604)
Profit after taxation	<u>96,818</u>	<u>87,375</u>	<u>80,647</u>	<u>70,778</u>	<u>65,020</u>	<u>69,130</u>
Earning per share- basic (Rupees)	<u>12.31</u>	<u>11.11</u>	<u>12.31</u>	<u>12.96</u>	<u>11.91</u>	<u>12.66</u>
Cash dividend	35%	45%	60%	65%	45%	30.00%
Bonus shares	20%	20%	20%	-	-	40.00%