



Interim Condensed Profit and Loss Account (Unaudited)
for the quarter ended September 30, 2011

	September 30, 2011	September 30, 2010
	— (Rupees in '000) —	
Gross revenue	437,524	465,627
Sales tax and special excise duty	(67,844)	(79,791)
Trade discounts and allowances	(27,163)	(34,240)
Net revenue	342,517	351,596
Cost of sales	10 (265,066)	(278,586)
Gross profit	77,451	73,010
Distribution and marketing expenses	(56,982)	(55,680)
Administrative expenses	(5,618)	(4,655)
Other operating expenses	(2,677)	(2,410)
Other operating income	1,579	12,472
Operating profit	13,753	22,737
Finance costs	(219)	(281)
Profit before taxation	13,534	22,456
Taxation	12 (4,736)	(8,065)
Profit after taxation	8,798	14,391
Earnings per share - basic and diluted	11 0.93	1.53

The annexed notes from 1 to 17 form an integral part of these interim condensed financial statements.

Zulfiqar Ali Lakhani
Chief Executive

Tasleemuddin Ahmed Batlay
Director