



Profit and Loss Account (Un-audited)
for the 3rd quarter ended March 31, 2006

Note	Quarter ended		Nine months ended	
	March 31, 2006	March 31, 2005	March 31, 2006	March 31, 2005
	Rupees in thousands			
Gross turnover	177,839	121,923	433,828	318,710
Sales tax	(26,537)	(16,270)	(64,018)	(41,260)
Trade discount	(10,740)	(9,623)	(30,234)	(28,798)
Net turnover	140,562	96,030	339,576	248,652
Cost of sales	8 (78,343)	(55,999)	(200,564)	(149,507)
Gross profit	62,219	40,031	139,012	99,145
Distribution and marketing expenses	(31,748)	(19,539)	(87,270)	(62,175)
Administrative expenses	(3,505)	(4,466)	(10,648)	(12,504)
Other operating expenses	(1,993)	(1,179)	(3,405)	(1,991)
Other operating income	2,383	493	7,353	3,069
Operating profit	27,356	15,340	45,042	25,544
Finance cost	(1,162)	(381)	(1,496)	(734)
Profit before taxation	26,194	14,959	43,546	24,810
Taxation	(8,159)	(5,468)	(15,531)	(9,056)
Profit after taxation	<u>18,035</u>	<u>9,491</u>	<u>28,015</u>	<u>15,754</u>
	Rupees			
Basic and diluted earnings per share	9 <u>3.30</u>	<u>1.74</u>	<u>5.13</u>	<u>2.89</u>

The annexed notes from 1 to 11 form an integral part of these financial statements.


Zulfiqar Ali Lakhani
Chief Executive


Tasleemuddin Ahmed Batlay
Director