



**Profit and Loss Account** (Un-audited)  
for the quarter ended September 30, 2006

	Note	July-September 2006	July-September 2005
		Rupees in thousand	
Gross turnover		215,555	157,457
Sales Tax		(31,132)	(22,985)
Trade discount		(13,870)	(11,829)
		(45,002)	(34,814)
Net turnover		170,553	122,643
Cost of sales	6	(106,978)	(75,268)
Gross profit		63,575	47,375
Distribution & marketing expenses		(38,499)	(30,079)
Administrative expenses		(3,976)	(3,414)
Other operating expenses		(1,667)	(1,150)
Other operating income		2,566	2,259
Operating profit		21,999	14,991
Finance cost		(705)	(146)
Profit before taxation		21,294	14,845
Taxation		(7,099)	(5,261)
Profit after taxation		14,195	9,584
Basic and diluted earnings per share	7	Rs. 2.17	Rs. 1.46

The annexed notes from 1 to 9 form an integral part of these accounts.

  
Zulfiqar Ali Lakhani  
Chief Executive

  
Tasleemuddin Ahmed Batlay  
Director