

## Yearwise Financial Highlights



	2006	2005	2004	2003	2002	2001
	Rupees in thousands					
<b>BALANCE SHEET</b>						
Fixed assets - Property, plant and equipment	58,031	39,487	48,510	40,874	26,306	20,637
Long term loans & security deposits	2,504	1,762	1,943	1,840	1,552	903
Current assets	408,902	294,053	240,545	192,763	111,714	83,649
Current liabilities	206,853	121,278	145,756	132,480	94,115	61,143
	202,049	172,775	94,789	60,283	17,599	22,506
	<u>262,584</u>	<u>214,024</u>	<u>145,242</u>	<u>102,997</u>	<u>45,457</u>	<u>44,046</u>
Equity	256,310	211,151	140,373	99,924	42,494	25,716
Long term loans and deposits	2,132	2,367	1,664	1,262	892	15,742
Deferred liability	4,000	186	2,500	-	-	-
Liabilities against assets subject to finance lease	142	320	705	1,811	2,071	2,588
	<u>262,584</u>	<u>214,024</u>	<u>145,242</u>	<u>102,997</u>	<u>45,457</u>	<u>44,046</u>
<b>PROFIT AND LOSS ACCOUNTS</b>						
Gross sales	943,097	744,675	654,200	609,899	446,184	177,368
Less: Sales tax	139,482	97,265	89,366	82,155	59,134	24,032
Trade discount	54,252	62,004	48,701	36,941	28,372	5,445
	193,734	159,269	138,067	119,096	87,506	29,477
	749,363	585,406	516,133	490,803	358,678	147,891
Services income	-	-	-	-	-	1,500
Net turnover	749,363	585,406	516,133	490,803	358,678	149,391
Cost of sales	439,261	334,840	285,094	279,976	229,979	103,688
Gross profit	310,102	250,566	31,039	210,827	128,699	45,703
Distribution and marketing expenses	(168,896)	(124,889)	(112,379)	(90,666)	(65,474)	(22,396)
Administrative expenses	(14,233)	(14,294)	(15,434)	(9,613)	(5,861)	(3,114)
Other operating expenses	(9,014)	(7,959)	(7,247)	(7,360)	(3,189)	(893)
Other operating income	8,953	4,103	1,380	1,252	95	369
Operating profit	126,912	107,527	97,359	104,440	54,270	19,669
Financial charges	(1,577)	(1,456)	(1,125)	(1,706)	(8,312)	(3,514)
Profit before taxation	125,335	106,071	96,234	102,734	45,958	16,155
Taxation	(44,686)	(35,293)	(31,214)	(33,604)	(16,504)	(5,219)
Profit after taxation	<u>80,649</u>	<u>70,778</u>	<u>65,020</u>	<u>69,130</u>	<u>29,454</u>	<u>10,936</u>
Earnings per share - Rupees	<u>14.77</u>	<u>12.96</u>	<u>11.91</u>	<u>12.66</u>	<u>7.55</u>	<u>2.80</u>
Cash dividend	60%	65%	45%	30%	32.50%	15%
Bonus shares	20%	-	-	40%	-	-